





Have fun selling! Use the following script to MAXIMIZE your sales. "Hi Sir / Ma'am, my name is . I'm a Scout with Pack/Troop #_ . We're selling popcorn to help raise money for our Pack/Troop. You can help us by trying some of our delicious popcorn. You'll help us, won't you?"

OVER 70% OF EACH DOLLAR GOES TO LOCAL SCOUTING































** Some popcorn varieties are lighter than others. Popcorn weight is measured in ounces. Volume of tins is measured in gallons.







NEW IN 2020 for MORE "YESSES" for SCOUT FUNDRAISING!

FREE SHIPPING for ALL Online Orders!







Customize your profile - share it - CAMP MASTERS delivers it!

- ★ Each Scout can reach friends and family anywhere/anytime by sharing your Scout Account via email and social media.
- ★ Sign up/register or find your Scout account @ ordering.campmasters.org
- ★ Customers order & pay on our shopping cart: www.popcornordering.com

Average Online Sale is San

*** MORE CONTACTS = MORE SALES = MORE SCOUTING FUN! ***

The Narragansett Council Popcorn Sale is an important part of your child's Scouting experience. It provides necessary funding for all the great programs they get from the Narragansett Council and from their Unit. To make this year's sale a success, we need your support.

- Help your Scout set their goal, and encourage them along the trail to success.
- Make sure that your Scout gets the opportunity to sell to friends, neighbors and relatives.
- Remind your Scout that the biggest reason people do not buy is because they are not asked.
- Remember to contact all of last year's customers.
- Help their sale by taking a CAMP MASTERS "Order Form" to work with you.

Popcorn Sale Important Dates

August 1st

- Sale Starts

August 14th

- Show & Sell Orders Due September 12th - Show & Sell Distribution

October 3rd October 31st - Full Return Day

- Final Return Day,

- Take Orders Due to Council

- Prizes Due to Council

November 21st - Take Order Distribution

Unit Specific Dates

- Date when popcorn orders, prizes, and High Achiever forms are due to your Unit
- Date when money is due to your Unit

Dates are subject to change based on Covid-19 impacts.

NEW SCOUT DIGITAL TAKE ORDER FORM

Once your Scout has been set up, use your MOBILE DEVICE to take customer orders anywhere!

> **Door-to-Door** ★ S&S Storefronts ★ Phone/Text **Local Business * Work/Community**

> SAVE CAMP MASTERS PAGE TO YOUR "HOME SCREEN" on your device; an icon will be added for QUICK AUTO LOG IN



GREAT REASONS TO SELL POPCORN



Popcorn is America's #1 FAVORITE SNACK and 3 out of 4 people will buy when asked.

Scouts build confidence, self-esteem, learn life skills, goal setting & how to EARN their own way.

Money raised stays LOCAL to support Scouts, Units, and Council programs

3 WAYS TO SELL:

Door-to-Door/Take Order * Show & Sell * Online!

TAKE "AIM"

By setting your goals, share goals with potential customers,



& GO FOR IT!

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My prize goal is:

My popcorn goal is:

CHOOSE A PRIZE AND GO FOR IT!

Scouts can qualify for BOTH standard prizes () AND an additional CAMP MASTERS High Achiever Prize =





46 - Carrera Evolution DTM Ready to Roar

Coleman 10'x9' DarkRoom Fast Pitch Screened Dome 6-Person Tent



\$200 Amazon Card





43 - Dart Zone Pro MK 1.1

44 - HEXBUG Build Blitz 7 Different Robot Builds

- \$175 Amazon Card





- 13 Rosewood Knife w/ Clip & BSA® Branding in Box
- 14 Hanging Hammock 15 Cooler Chair w/ Backpack
- 16 HEXBUG Nature Babies -Snow Leopard

Grab Bag E





9 - 3-Watt - 200 Lumen COB LED Headlamp 10 - Air Hunterz Zano Bow

w/ 2 Zarts

- SOS Survival Kit

12 - Zing Foam Hatchet





38 - Adventure Camp Package

39 - Anker Soundcore Liberty Air 2 True Wireless In-Ear Headphones

- LEGO Friends Heartlake

City Amusement Pier

- \$125 Amazon Card





34 - LEGO Harry Potter's Hogwarts Clock Tower

Carhartt Signature Backpack Cooler



32 - LEGO Star Wars Resistance

Y-Wing Starfighter

33 - \$75 Amazon Čard





26 - Walkie Talkie

27 - LEGO DC Super Heroes Lex Luthor Mech Takedown w/ Batman & Wonder Woman

Camp Stove w/ Regulator (Fuel not included)

· \$40 Amazon Card´





LEGO Speed Champions Formula E Panasonic Jaguar Racing

22 - HEXBUG VEX Ambush

24 - 2-Person Waterproof Tent

25 - Grab Bag G

18 - Aluminum Safety Flashlight 19 - Telescope w/ 40x

Magnification 20 - Telescoping Fishing Pole w/ Reel

Grab Bag F





- 1 Mini Dynamo Flashlight w/ BSA® Branding
- Cinch Backpack w/ BSA® Branding
- Retractable Straw & **Utensil Set**
- Color Changing Watch/ Pedometer
- 5 2-3/8" Brass & Rosewood Handle Knife w/ BSA® Branding
- 6 First Aid Kit
- 7 Indoor Squishy Sticky Baseball (2pack) w/ BSA® Branding
- 8-6" Penguin w/ BSA® Branding





- 0.1 Popcorn Sale Patch Sell any item
- 0.2 Online Sale Pin
- Sell One Online Order 0.3 - Military Sale Pin Collect One Military Donation
- 0.4 Top Seller Pin Sell over \$1,000

















Grab Bags - Be surprised - Each Grab Bag is valued at 50% more than the other prizes within that level. The prizes included in each Grab Bag may not be pictured on this brochure. Grab Bags within each shipment to each Unit will be identical.

Descriptions of Prizes Available at www.kellerprizeprogram.com

CAMP MASTERS 2020 High Achiever Prizes

\$3,000 & Up Club

NEW Camping Package! (2-Person Water Resistant Tent, 6 in 1 Grilling Tool with case, Hammock, Cooler Chair Backpack, Camp Stove with two burners,

Bluetooth Speaker w/ Powerbank & Lantern) OR Visa Debit Card for 5% of total sales.



Example: \$3000 = \$150 debit card.Visa Debit Cards will be rounded to nearest \$10.

CM High Achiever prizes are **not** cumulative. Select only **ONE** prize. See prize form for more details at campmasters.org.

DID YOU KNOW?

Scouts Online Sales at PopcornOrdering.com count towards your prizes!

SELL \$400 ONLINE amazon® **EARN \$10 GIFT CARD!**

Narragansett Council www.narragansettbsa.org Council ID: 546NC

For Popcorn Related Questions: Council Office: (401) 351-8700 or (508) 402-7060

For Prize Related Questions GCC/Keller Marketing: (888) 351-8000

GUIDELINES to Select Prizes

- (1) Prizes earned based on individual sales. No combining of sales with other Scouts.
- (2) Sell any item receive the Popcorn Sale Patch.
- Sell \$200 & select your choice of prize at the
- Sell \$300 or more & select a prize from the level you achieve or select prizes from the lower levels as long as the total of the prize levels does not exceed the prize level achieved. Example: If you sell \$600 in popcorn, you may select ONE prize from the \$600 Level or TWO prizes from the \$300 Level.
- Parent's permission required and a Whittling Chip or Totin' Chip to order a knife.
- All prizes will ship to your Unit Leader.
- If a prize is no longer available a substitute of equal or greater value will be shipped.
- Turn in your prize order with your popcorn order.